

| 2016 GFOASC Fall Conference Program | | | |
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| Time & Session | | Event | Presenters |
| Sunday, October 16, 2016 | | | |
| 11:00 AM - 2:00 PM | | Past President's Brunch (Chestnut Hill) | |
| 2:00 PM - 7:00 PM | | Attendee and Sponsor Registration (Atlantic 1-5) | |
| General Session 1 & 2 | | | |
| 3:30 PM - 4:20 PM | General Session 1 | <i>Polyester, Bonds and the 1970s: Gameshow Journey Through Bond Basics (Tides 1 and 2)</i> | Brent Robertson, Stifel; and Ray Jones, Parker Poe Adams and Bernstein |
| 4:20 PM - 5:10 PM | General Session 2 | <i>Update: FLSA Overtime Regulations, The Executive, Administrative, and Professional Exemptions under the New Rule (Tides 1 and 2)</i> | Denny Major, Haynsworth Sinkler Boyd PA |
| 5:20 PM - 6:00 PM | | Newcomers and Past Presidents Meet and Greet (Tides 1 and 2) | Kevin Yokim |
| 7:00 PM - 8:00 PM | | Welcome/Buffer Dinner (Atlantic 6-8, Door Prize) | Kristina Junker |
| 8:00 PM - 12:00 AM | | Entertainment by "Erica Berg" (Atlantic 6-8) | |
| Monday, October 17, 2016 | | | |
| 7:30 AM - 3:00 PM | | Attendee and Sponsor Registration (Atlantic 1-5) | |
| 8:00 AM - 9:00 AM | | Buffet Breakfast (Atlantic 1-5) | |
| 8:00 AM - 4:00 PM | | Exhibit Hall Open to Visit With Sponsors (Atlantic 1-5) | |
| General Session 3-5 | | | |
| 9:00 AM - 9:15 AM | | Welcome and President's Remarks Welcome from Horry County Council Chairman (Atlantic 6-8) | Jennifer Broughton, President GFOASC Mark Lazarus, Chairman of Horry County Council |
| 9:15 AM - 10:15 AM | General Session 3 | Keynote Address: Strength-Based Leadership: The 10-80-10 Principle (Atlantic 6-8) | Sunjay Nath |
| 10:15 AM - 10:30 AM | | Break & Visit With Exhibitors/Sponsors (Atlantic 1-5) | |
| 10:30 AM - 11:20 AM | General Session 4 | Who is a Fiduciary? An Overview of Fiduciary Responsibility (Atlantic 6-8) | Michael Hitchcock, Retirement System Investment Commission |
| 11:20 AM - 12:10 AM | General Session 5 | Turning Over Every Stone? (Atlantic 6-8) | Peter Forsgren and Joseph Rulison, Three + One |
| 12:15 PM | | Lunch (Oleander A & B) | |
| Concurrent Sessions 1 | | | |
| 1:30 PM - 2:20 PM | Session 1-A | <i>South Carolina Deferred Compensation Plan Overview, with an emphasis on RICP and Managed Account Services</i> | Jill Daybell, Empower Retirement |
| 1:30 PM - 2:20 PM | Session 1-B | <i>Post Issuance Compliance - After the Municipalities Continuing Disclosure Cooperation (MCDC) Initiative</i> | Lisa Olsen, Digital Assurance Certification (DAC) Bond |
| 1:30 PM - 2:20 PM | Session 1-C | <i>Best Practices for Gaining Operational Efficiencies with Online Billing and Payments</i> | Kari Ralph, Transactis and Robin Kusher, TD Bank |
| 1:30 PM - 2:20 PM | Session 1-D | Making it easy for your customers shouldn't create more work for your team | Chris Wease, Paymentus |
| General Session 6 | | | |
| 2:30 PM - 3:20 PM | General Session 6 | <i>Preparing for the new OPEB Accounting Standards (Atlantic 6-8)</i> | Mehdi Riazi, Gabriel, Roeder, Smith & Co. |
| 3:20 PM - 4:00 PM | | Break & Visit With Exhibitors/Sponsors (Atlantic 1-5, Door Prizes) | |
| 5:00 PM - 6:30 PM | | Bank of America Merrill Lynch Reception (Lower Pool Deck) | Bank of America Merrill Lynch |

2016 GFOASC Fall Conference Program

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| Tuesday, October 18, 2016 | | |
| 7:30 AM - 8:30 AM | Continental Breakfast (Atlantic 1-5) | |
| 7:30 AM - 11:00 AM | Attendee and Sponsor Registration (Atlantic 1-5) | |
| 8:00 AM - 3:00 PM | Exhibit Hall Open to Visit With Sponsors (Atlantic 1-5) | |
| 8:30 AM - 8:45 AM | Business Meeting and Election Results (Atlantic 6-8) | |
| General Sessions 7 & 8 | | |
| 8:50 AM - 9:40 AM | General Session 7 Marketing and Credit Trends in the Municipal Finance Industry (Atlantic 6-8) | David Stephens, Bank of America Merrill Lynch |
| 9:40 AM - 10:30 AM | General Session 8 How Millennials are changing payments and processes (Atlantic 6-8) | Holger Ebert, Wells Fargo |
| 10:30 AM - 10:50 AM | Break & Visit With Exhibitors/Sponsors (Atlantic 1-5) | |
| Concurrent Sessions 2 | | |
| 10:50 AM - 11:40 AM | Session 2-A <i>Accommodations Tax Reporting, The Dos and Don'ts</i> | Kevin Yokim, Florence County |
| 10:50 AM - 11:40 AM | Session 2-B <i>GASB 77 and Tax Abatement Disclosures</i> | Miller Edwards, Mauldin & Jenkins, CPA |
| 10:50 AM - 11:40 AM | Session 2-C <i>SCEIS - Where are we now? What is in the future that's so exciting?</i> | Ed Pearce, State of SC - Dept. of Administration |
| 10:50 AM - 11:40 AM | Session 2-D Musings on Banking: Questions, Prizes, and Stumping the Experts | Peter Forsgren, Joseph Rulison, Three + One, and Bob Conrad, Manning and Napier |
| 11:50 PM | Lunch/CGFO Awards and Sponsor Recognition (Oleander A & B) | |
| Concurrent Sessions 3 | | |
| 1:10 PM - 2:00 PM | Session 3-A <i>Sales & Use Tax for Governments & Municipalities</i> | David Mays, SC Department of Revenue |
| 1:10 PM - 2:00 PM | Session 3-B <i>Cyber Security - What your finance department should know.</i> | Gwendolyn Perkins, Wells Fargo Bank |
| 1:10 PM - 2:00 PM | Session 3-C <i>5 Practical Principles for Public Purchasing every government should know</i> | Brian Strong, Vendor Registry |
| 1:10 PM - 2:00 PM | Session 3-D Multi-Year Forecasting | Matt Efird, City of Greenville |
| 2:00 PM - 2:40 PM | Break & Last Chance to Visit Exhibitors/Sponsors (Door Prizes & Sponsor Door Prizes will be drawn, Atlantic 1-5) | |
| Concurrent Sessions 4 | | |
| 2:45 PM - 3:35 PM | Session 4-A <i>Legislative and Regulatory Issues Facing Municipalities in 2017 and GASB Update (Local)</i> | Melissa Carter, Municipal Association of SC (MASC) and Shirley Hughes, City of Liberty |
| 2:45 PM - 3:35 PM | Session 4-B <i>Enterprise Information Management -It's Not Just Reporting (State)</i> | Cory Hare, State of SC - Dept. of Administration Enterprise Information Management |
| 2:45 PM - 3:35 PM | Session 4-C <i>Higher Ed - Financial Aid and Finance (Higher Ed.)</i> | Suzette Senn and Angela Williams, Midlands Technical College |
| 2:45 PM - 3:35 PM | Session 4-D ERP Implementation (County) | Barry Spivey, Horry County |
| General Session 9 | | |
| 3:40 PM - 4:30 PM | General Session 9 The Economic and Financial Outlook (Atlantic 6-8) | Neil Shankar, TD Bank Group |
| 5:30 PM - 7:30 PM | TD Bank Reception - (Oceanfront Courtyard) | TD Bank |
| Wednesday, October 19, 2016 | | |
| 7:30 AM - 8:30 AM | Buffet Breakfast (Atlantic 5) | |
| General Sessions 10-12 | | |
| 8:30 AM - 9:20 AM | General Session 10 <i>Active Shooter in Today's World</i> (Atlantic 6-8) | Wayne Freeman, SC Law Enforcement Division (SLED) |
| 9:20 AM - 10:10 AM | General Session 11 <i>Minimizing Fraud in the Non-profit Grant Process</i> (Atlantic 6-8) | Karen Maguire, Coastal Carolina University |
| 10:10 AM - 10:40 AM | Check out of Hotel | |
| 10:40 AM - 11:30 AM | General Session 12 <i>The Struggle with the Juggle</i> (Atlantic 6-8) | Jan Igoe, SC Living and Coastal Creative |
| 11:30 AM | Final Door Prizes and Safe Travels to All - Thank You For Coming (Atlantic 6-8) | |

Each session is worth one CPE credit - for a total of 16 credit hours offered.